# FRANCIS GULOTTA

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## BUILDING TEAMS TO SUPPORT GROWTH

**Technical** 

Open SourceLanguagesCommunityNode SerialPort MaintainerFluent: JavaScript, RubyNodeBots Co-FounderRequest NPM Package MaintainerExperience: Python, C++ & othersNodeJS Hardware WG

Experience

GitHub

November 2023 - Present

Staff Engineering Manager

Leading the Azure/GitHub MacCloud program which develops and sustains enterprise-class Apple Mac hardware, and a scalable virtualization layer for internal and public consumption through GitHub Actions and Azure DevOps. In use by thousands of teams and millions of developers throughout the world. Responsible for all aspects of the program including, development, strategy and operations.

Vercel

Director of Edge Networking

December 2021 - October 2023

Scaled a team of 4 engineers to a department of 4 teams. Stabilized core infrastructure and payed off early stage technical debt. Launched 3 major products Edge Functions, Vercel Firewall, and VDC/ISR. Reduced cogs over 40%, increased performance (lowering p99 over 99%) and re-architected core systems for stability and scaling to manage high year over year growth.

Shopify

November 2020 – December 2021

**Engineering Development Manager** 

Worked on the Scripts Platform, a WASM execution platform for 3rd party extending of performance critical aspects of the shopify e-commerce platform. Started teams to rebuild key areas of product including discounts to allow for 3rd party extension.

Justworks

July 2019 – October 2020

Senior Engineering Manager of the Growth Engineering Department

Building our Growth Engineering department with a focus on improving the experience and operations of companies on the Justworks platform.

- Created the Growth Engineering department and the Internal Tools and Prospect Experience teams to join the existing Human Resource Information Systems (HRIS) team
- Previously managed the Core Engineering team; developed projects that significantly improved our security posture and developer experience
- · Implemented Agile processes across my product and engineering teams, which improved delivery.
- Developed the first integrations between the sales and product platforms, enabling the unification of disparate revenue and operations teams
- Four months after Joining the HRIS team we successfully launched a long delayed PTO project that has helped us expand
  offerings in our largest markets
- Run weekly cross-team engineering educational events
- $\bullet \ \ \text{Helped develop JustWorks career growth framework which lead to reduced turnover and happier engineers}$
- Led teams to deliver timely Covid-19 relief projects as a key part of the company's effort to provide economic support for our customers while maintaining operations.

Transformed the engineering team and infrastructure to allow us to grow from 2 brands to over 10 enabling a 5x growth in revenue and 3x growth in headcount.

Developed our platform that serves almost a billion requests a month with an 98p of 40ms response time, primarily using Amazon Lambda and Redis. We're large proponents of JavaScript and Serverless.

- · Managed the engineering team, with a focus on keeping them happy, healthy and productive.
- Decommissioned years of legacy products by developing the frameworks for mass migration of legacy data and merging of engineering and IT systems. Applied the framework to 5+ M&A, reducing timeline and budget with each project.
- Led our platform team in the development of a consolidated platform which increased development speed and drastically reduced outages.
- Set coding and infrastructure processes across the engineering organization to allow for faster, less risky development and deployment.
- · Developed a technical playbook for mergers and acquisitions for IT and Software Development Teams.

## Bocoup

November 2015 - October 2016

#### Director of Web Connected Devices

Started a department specializing in advising IoT and Electronics companies, building tools, and solving problems quickly using open source software.

- Adopted Tessel, an open source hardware company, and helped them improve their developer workflows and
  infrastructure. I used the Tessel 2 to produce a showcase product, called the Johnny-Five Inventor's Kit that is now sold
  around the world.
- Formed relationships and developed projects with teams at Intel, Microsoft and LogMeIn.
- Scoped and executed projects improving developer experience for several IoT devices. Lowering out-of-box to deployment time from hours to under ten minutes.
- Organized our international open source community to have the largest yearly event ever, NodeBots Day 2016, featuring 29 cities in 7 countries.
- · Managed the budget and projections for the department.

## Wizard Development

October 2013 – September 2015

Founder / CEO

Hired, trained and managed a team skilled in rails application development, serving customers in publishing and logistics. Featured on the PBS News Hour for our work in education.

- Bootstrapped the company from a personal consulting and training business.
- · Hired smart junior developers and invested in training to have a well balanced team diverse in age, sex and race.
- Developed a strong practice of pairing, testing and iterative development.
- · Worked closely with clients to develop a shared understanding of software development workflow and business impact.

## Levo League VP of Engineering

December 2012 - January 2014

Responsible for daily operations of the development team and infrastructure, as well as architecture and scalability of the product. Lead the team through several high-profile product launches

- Standardized processes for infrastructure changes, development practices, and deployment methodology.
- Implemented monitoring and trending, for both the infrastructure and product, to aid in capacity and development planning.
- Implemented collection and reporting of analytics throughout our product, enabling data driven decisions for product direction.
- · Responsible for hiring decisions for the team.

# Highbridge Capital Management

June 2010 – December 2012

Vice President / Manager of the Network Operations Center

Responsible for a global Network Operations Center tasked with ensuring continued business operations.

- Developed alert research and incident analysis tools, alleviating the need to hire additional personnel.
- Hired as an associate support engineer, promoted to a vice president and manager of the NOC in 2011.
- Supported infrastructure and development teams in daily operations.
- Worked as a first responder to incidents across our "full stack", including network infrastructure, server hardware, Linux and Windows operating systems, application support, and business processes.
- Organized a series of workshops and presentations to train employees on core tools and libraries.
- · Worked with software development teams to identify areas of operational risk and aided in resolving issues.
- Responsible for hiring decisions for the team.

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